

**KENNETH FREDRIC YONTZ**  
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Dear Chris,

I want to express my appreciation to you and your team at Fairway Aviation Group for successfully securing the Hawker 800XP for me. I am very pleased with this investment. With only 12% of the active 800XP market available for sale, you were able to secure an aircraft with a quality US pedigree from a Fortune 20 company with the criteria I was searching for.

The Aircraft Cost Calculator software your team utilized as a tool for our process allowed me to uncover the "true cost" of ownership. It ultimately allowed me to analyze, compare and simplify the process. This intuitive software is the type of cutting edge technology I would like to have for evaluating all of my investments.

Navigating the pre-purchase inspection and post-purchase upgrades was handled seamlessly. Given that time is so valuable and in short supply in my daily life, your passion and approach to the broker process gave me confidence that the deal would get done within the time, price range and specs I was looking for.

I am impressed with your level of professionalism, your industry network and utilization of advanced market resources that you called upon to satisfy my goals of purchasing an appropriate aircraft.

I look forward to working with you for all my aviation needs in the future.

All the best,



Ken Yontz